

WEDNESDAY 6TH NOVEMBER PREP DAY

- 09:00–12:00** ■ Stadthaus/Montreuil
cocoLAB: Pitch Preparation
(by appointment)
with Martina Bleis & Marjorie Bendeck
- 10:30–12:30** ■ Stadthaus/Ratssaal
cocoLAB: Individual Project Feedback
(by appointment)
with Isona Admetlla, Arnaud Chevallier, Naomi Levari & Martin Hampel
- 12:45–13:00** ■ Stadthaus/Foyer
Introduction Round for cocoPITCH & cocoWIP project representatives
- 13:15–14:15** ■ Restaurant Roma
Networking Lunch *(by invitation only)*
- 14:30–16:30** ■ Stadthaus/Ratssaal
cocoLAB: Individual Project Feedback
(by appointment)
with Isona Admetlla, Jeroen Beker, Arnaud Chevallier, Anna Ciennik, Viktorija Cook, Naomi Levari, Brigitta Manthey, Daria Moheb Zandi, Valeska Neu & Simon Perry
- 14:30–16:30** ■ Stadthaus/Montreuil
cocoLAB: WIP Preparation
(by appointment)
with Martina Bleis & Marcin Luczaj
- 16:00–17:00** ■ Stadthaus/Foyer
Welcome Drink
- 17:00–18:00** ■ Stadthaus/Zielona Góra
Funding News: Updates on Film Funding and Incentives in selected coco Countries
with Isona Admetlla (*Berlinale World Cinema Fund, Germany*), Sehad Cekic (*Film Centre of Montenegro*), Natalia Drozd (*producer, Russia*), Joscha Hansen (*FFA, Germany*), Ilona Krupa (*Polish Film Institute*), Christopher Peter Marcich (*Croatian Audiovisual Center*), Irma Simanskyte (*Lithuanian Film Centre*), moderated by Simon Perry

- 18:10–19:00** ■ Stadthaus/Zielona Góra
Creating Hubs for Creatives: Clusters & Incubators
with Marianne Ostrat (*Estonian Film Cluster*), Katalin Vajda (*Hungarian Film Fund*), Aneta Zagorska (*Krakow Film Cluster*), moderated by Marketa Santrochova (*Czech Film Center*)
Clusters and Incubator programmes: what are the goals and challenges, how are they organised and what's in it for producers?

- 19:00–21:00** ■ Stadthaus/Ratssaal
Tech Check for cocoPITCH projects
(by appointment)

- 21:00–23:00** ■ Bellessa
coco Warm-Up – hosted by HAVC · Croatian Audiovisual Centre
(by invitation only)

- 09:30–12:00** ■ Kammerbühne
cocoWIP *(by invitation only)*
20-minute-presentations of the 6 selected coco Work-in-Progress projects for sales agents, distributors and festival representatives
- 10:15–11:15** ■ Stadthaus/Ratssaal
connectingPOINT
An organised networking session to connect filmmakers from the FilmFestival Cottbus and media tech company representatives with coco participants. In collaboration with Creative Europe Desk Berlin-Brandenburg. *We invite you to continue your talks during:*
- 11:30–12:30** ■ Stadthaus/Hospitality Counter
connectingWALK
Guided walking tour to explore the historical center of Cottbus – join us for some fresh air and discover what makes this city special. In collaboration with Filmarket Hub.

THURSDAY 7TH NOVEMBER

- 12:30–13:30** ■ Restaurant Lindner
Networking Lunch – hosted by Lithuanian Film Centre
- 13:30–14:00** ■ Stadthaus/1st Floor
Coffee & Dessert
- 14:00–14:10** ■ Stadthaus/Ratssaal
WELCOME TO cocoPITCH!
(for all coco participants)
- 14:15–15:30** ■ Stadthaus/Ratssaal
cocoPITCH BLOCK I *(order of projects tba)*
- 15:30–16:00** ■ Stadthaus/1st Floor
Coffee Break
- 16:00–17:10** ■ Stadthaus/Ratssaal
cocoPITCH BLOCK II *(order of projects tba)*
- 17:15–18:15** ■ Stadthaus/Hospitality Counter
Request Your Meetings
Hand in your meeting requests and voting sheet for the Best Pitch
- 17:30–18:40** ■ Stadthaus/Ratssaal
Hit your Audience: Social Media Marketing
with Joanna Solecka (*Alphapanda*)
Joanna will talk about film marketing strategies and present cases of social media campaigns for indie films.
- 17:30–19:00** ■ Stadthaus/Zielona Góra
Polish-German Co-Production Round Table
with Joscha Hansen (*FFA*), Brigitta Manthey (*Medienboard Berlin-Brandenburg*), Anne King (*MDM*), Ilona Krupa (*Polish Film Institute*), Polish and German producers and others who are interested in working with them. connecting cottbus and its partners of the German-Polish Film Fund (*DPFF*) bring leading professionals and funders from both countries together in a think-tank environment to evaluate the current state of bilateral co-production and exchange experiences and ideas for future developments. In collaboration with New Horizons Film Festival / Polish Days.
- 20:00–22:30** ■ Restaurant Zelig
Award Dinner *(by invitation only)*
– hosted by Medienboard Berlin-Brandenburg & MDM Mitteldeutsche Medienförderung

FRIDAY 8TH NOVEMBER

- 09:00–12:40** ■ Stadthaus/Ratssaal
one2one Meetings *(by appointment)*
- 10:00–11:00** ■ Stadthaus/Zielona Góra
Digital Distribution and the Producer's Role in the Post-Streaming Wars
with Alan Milligan (*Motion*)
Alan will discuss the ideas behind the formation of new tech company Motion, exploring a digital distribution model that connects producers and sales agents directly with viewers. How can independent producers stay relevant in the aftermath of the so-called streaming wars?
- 11:00–11:40** ■ Stadthaus/1st Floor
Coffee Break
- 11:40–12:40** ■ Stadthaus/Zielona Góra
Focus coco: 21 years connecting cottbus
with Alem Babic & Ines Tanovic (*producer & director, Bosnia and Herzegovina*), Antonio Lukich (*director, Ukraine*), Ali Vatansever (*director, Turkey*), moderated by Martin Blaney
Focus coco looks at the progress of coco alumni projects. Four films are screening at FFC 2019, others are in the works or have made their way into festivals and cinemas this past year.
- 13:00–14:00** ■ Restaurant Lindner
Networking Lunch
- 14:00–17:00** ■ Stadthaus/Ratssaal
one2one Meetings *(by appointment)*
- 16:30–18:30** ■ Stadthaus/1st Floor
See you next year!
Farewell Reception – hosted by Transilvania International Film Festival